



**Better Buildings Residential Network
Peer Exchange Call Series:**
*A Review of the Historic Past Year in Energy
Efficiency*

December 10, 2020

Agenda and Ground Rules

- Agenda Review and Ground Rules
- Opening Poll
- Residential Network Overview and Upcoming Call Schedule
- Featured Speakers:
 - **Steve Nadel**, American Council for an Energy-Efficient Economy
 - **Lotte Schlegel**, Institute for Market Transformation
- Open Discussion
- Closing Poll and Announcements

Ground Rules:

1. **Sales of services and commercial messages are not appropriate** during Peer Exchange Calls.
2. Calls are a safe place for discussion; **please do not attribute information to individuals** on the call.

The views expressed by speakers are their own, and do not reflect those of the Dept. of Energy.

Better Buildings Residential Network

Join the Network

Member Benefits:

- Recognition in media and publications
- Speaking opportunities
- Updates on latest trends
- Voluntary member initiatives
- One-on-One brainstorming conversations

Commitment:

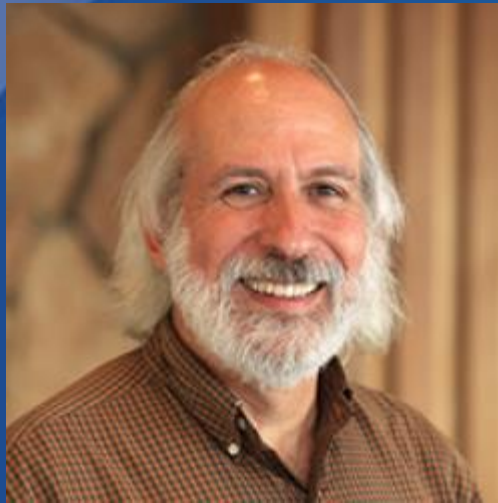
- Members only need to provide *one number*: their organization's number of residential energy upgrades per year, or equivalent.

Upcoming Calls (2nd & 4th Thursdays):

- Jan 14: A Look Ahead at the Coming Year in Energy Efficiency
- Jan 28: Diversity and Inclusion in Residential Energy Efficiency: What's Being Done & How Is It Working?

Peer Exchange Call summaries are posted on the Better Buildings [website](#) a few weeks after the call

For more information or to join, for no cost, email bbresidentialnetwork@ee.doe.gov, or go to energy.gov/eere/bbrn & click Join



Steve Nadel
American Council for an Energy-Efficient Economy

Buildings Energy Efficiency in 2020... and Beyond

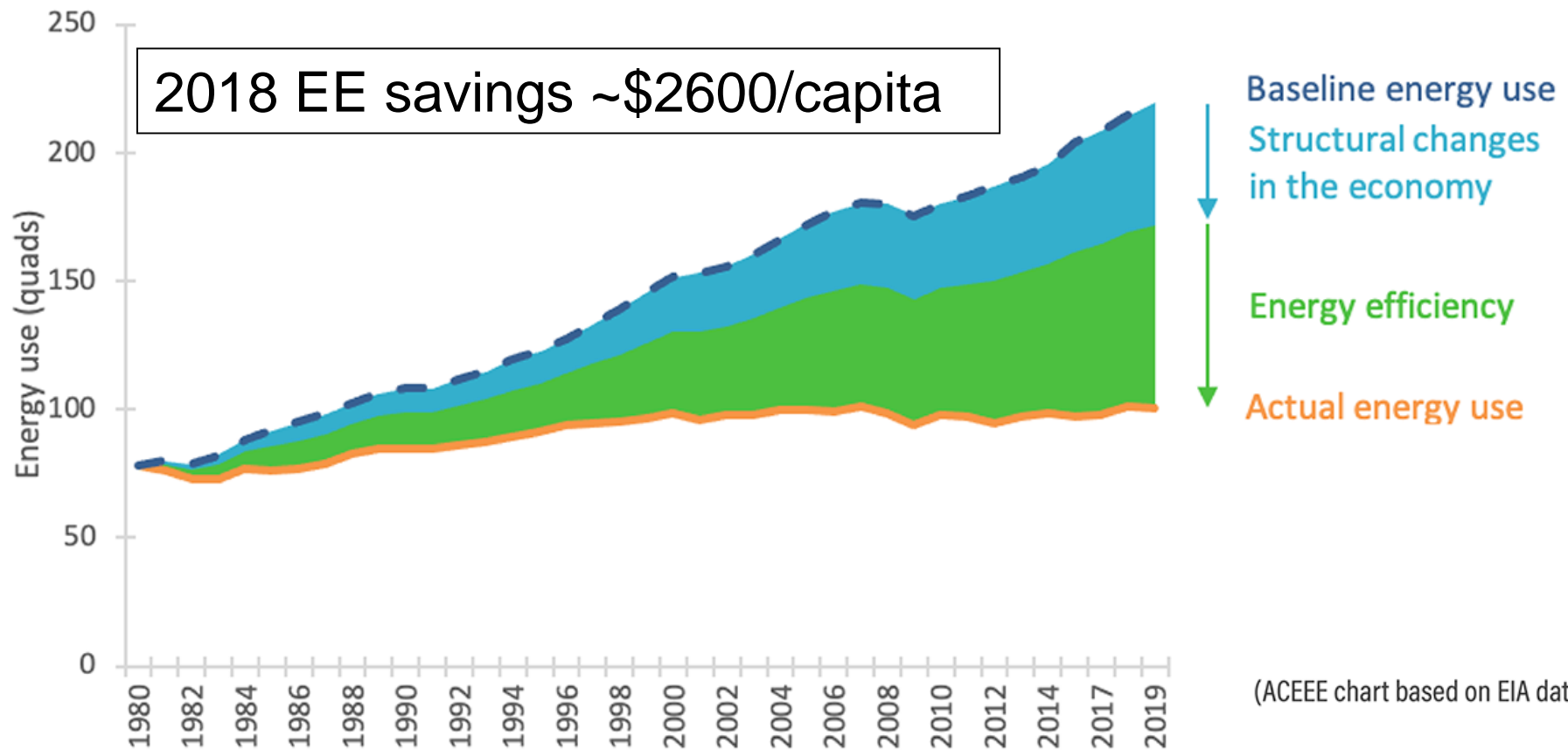
Steven Nadel, ACEEE

BBRN Webinar

December, 2020



40 Years of Progress U.S. Energy Consumption



(ACEEE chart based on EIA data)

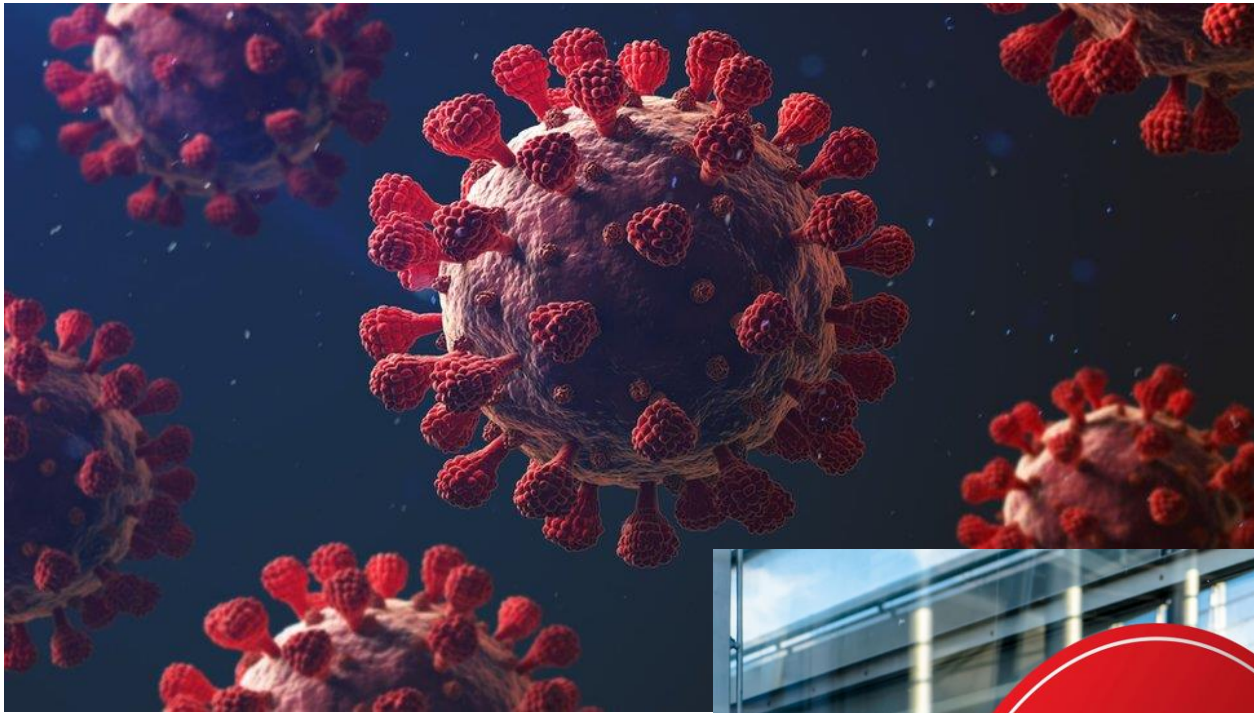
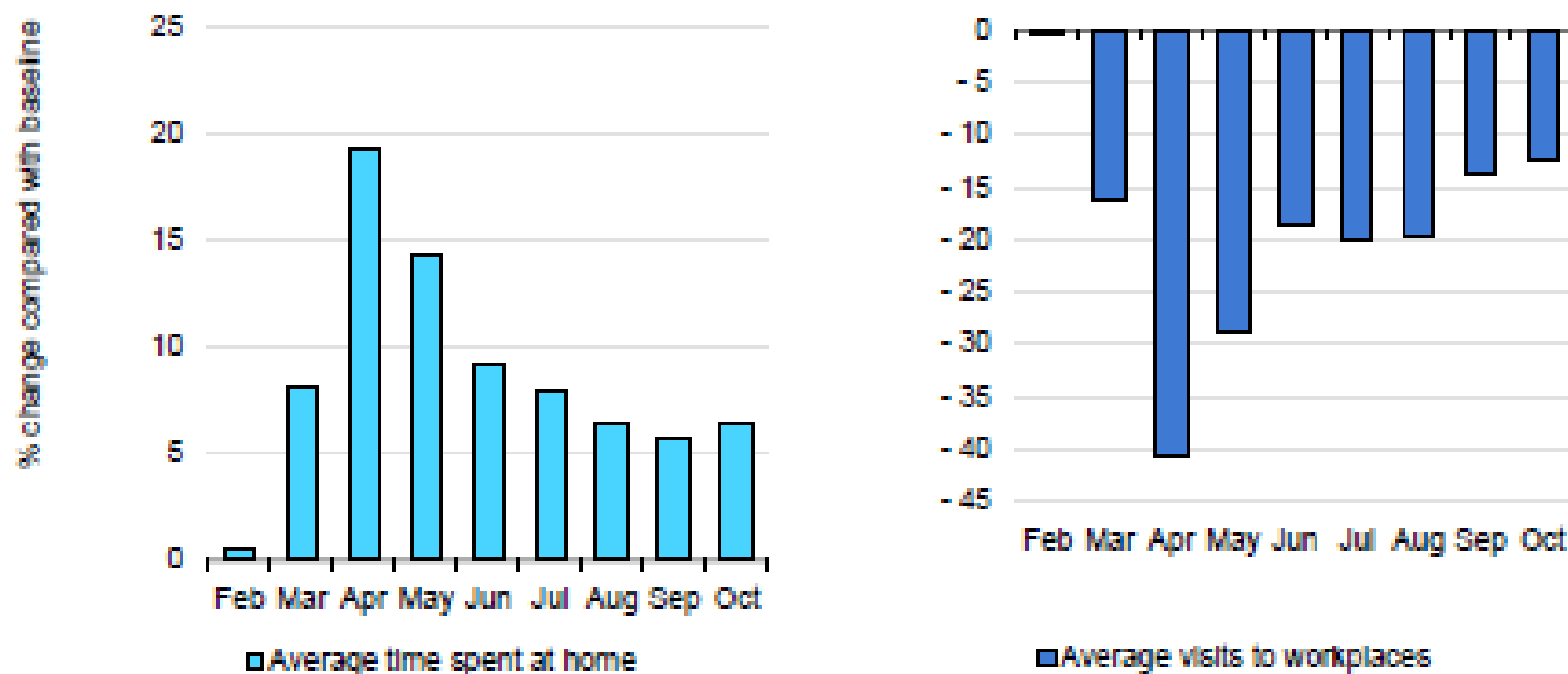


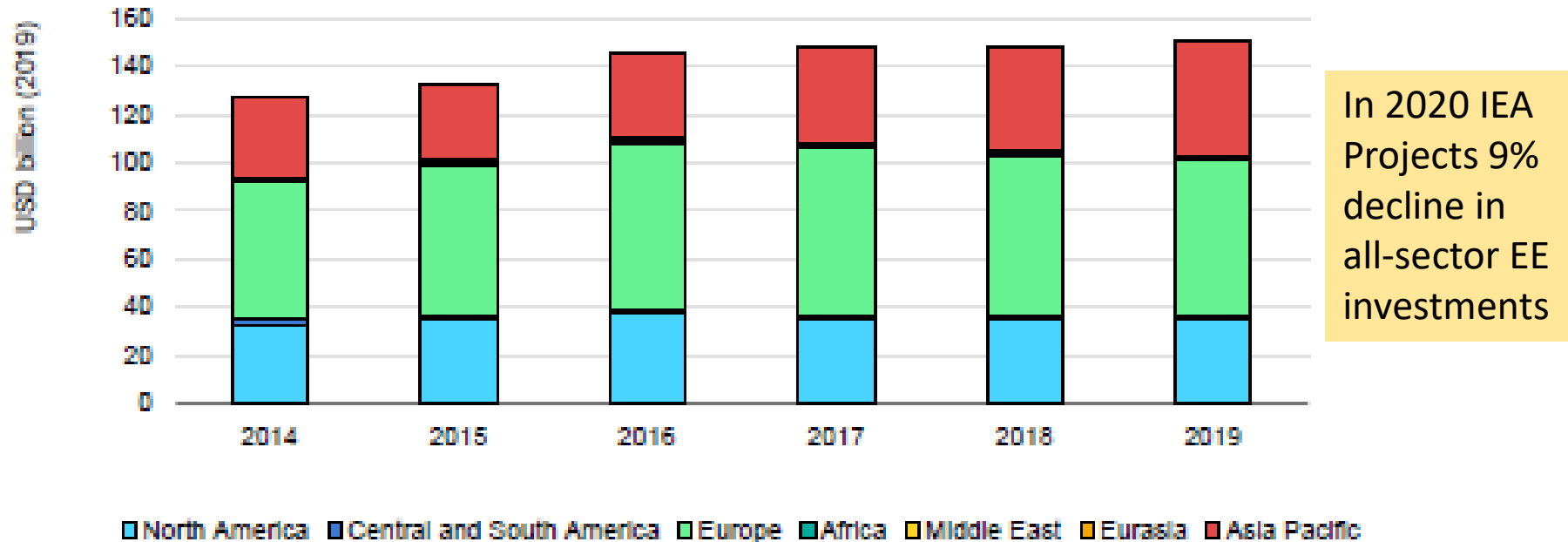
Figure 2.1 Changes to average time spent at home (left) and visitors to workplaces (right), average over selected countries



IEA 2020. All rights reserved.

Source: IEA *Energy Efficiency 2020*

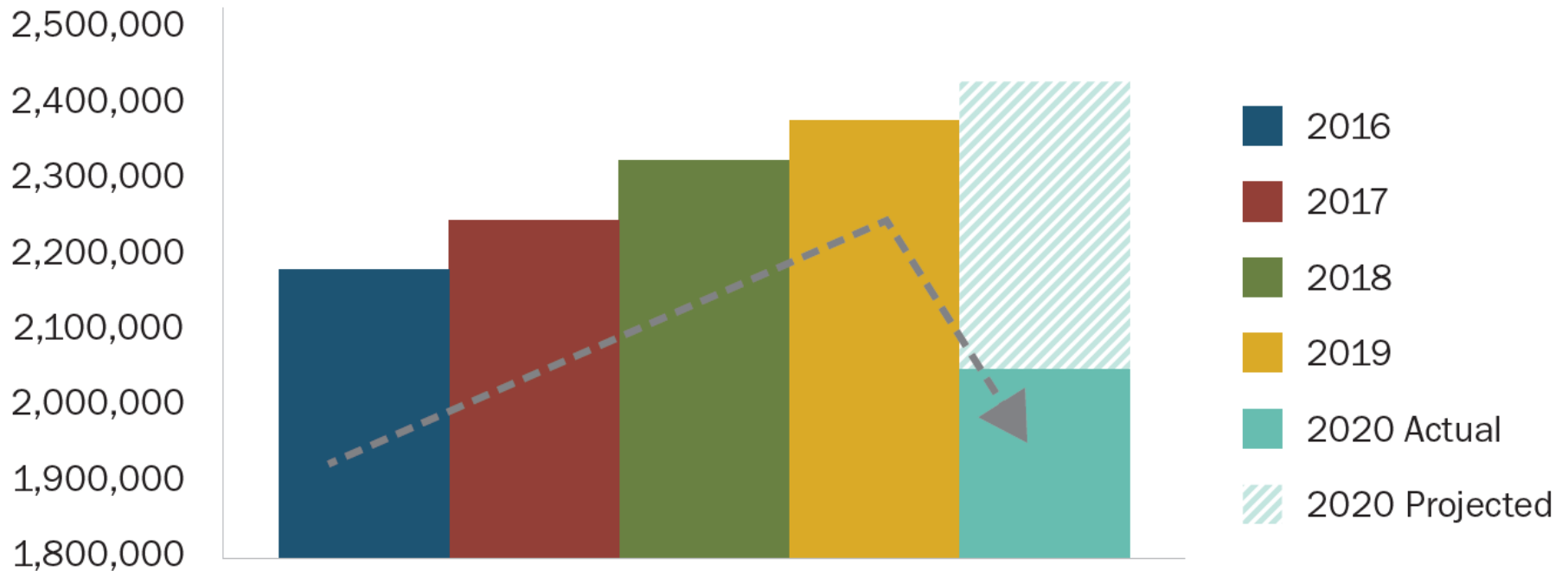
Figure 9.6 Annual investment in building energy efficiency by world region, 2014-19



IEA 2020. All rights reserved.

Source: IEA *Energy Efficiency 2020*

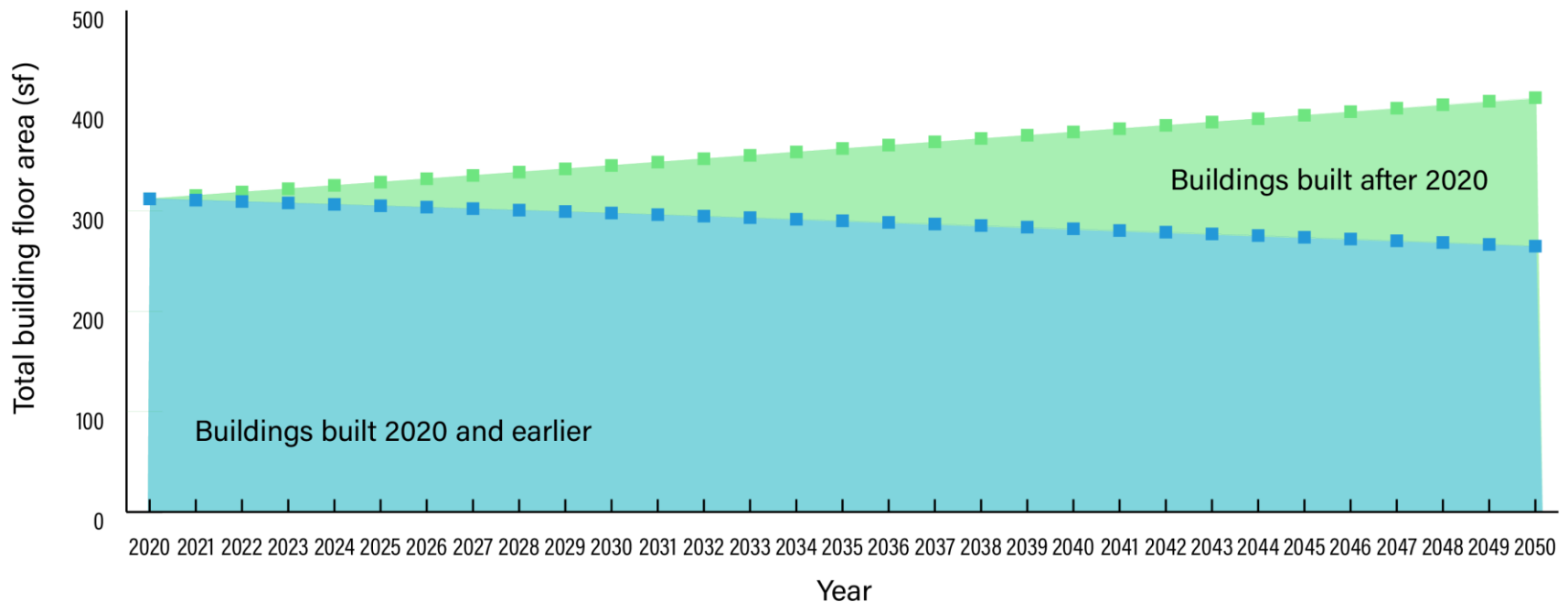
U.S. Energy Efficiency Jobs: History



Source: Energy Efficiency Jobs in America, Nov. 2020

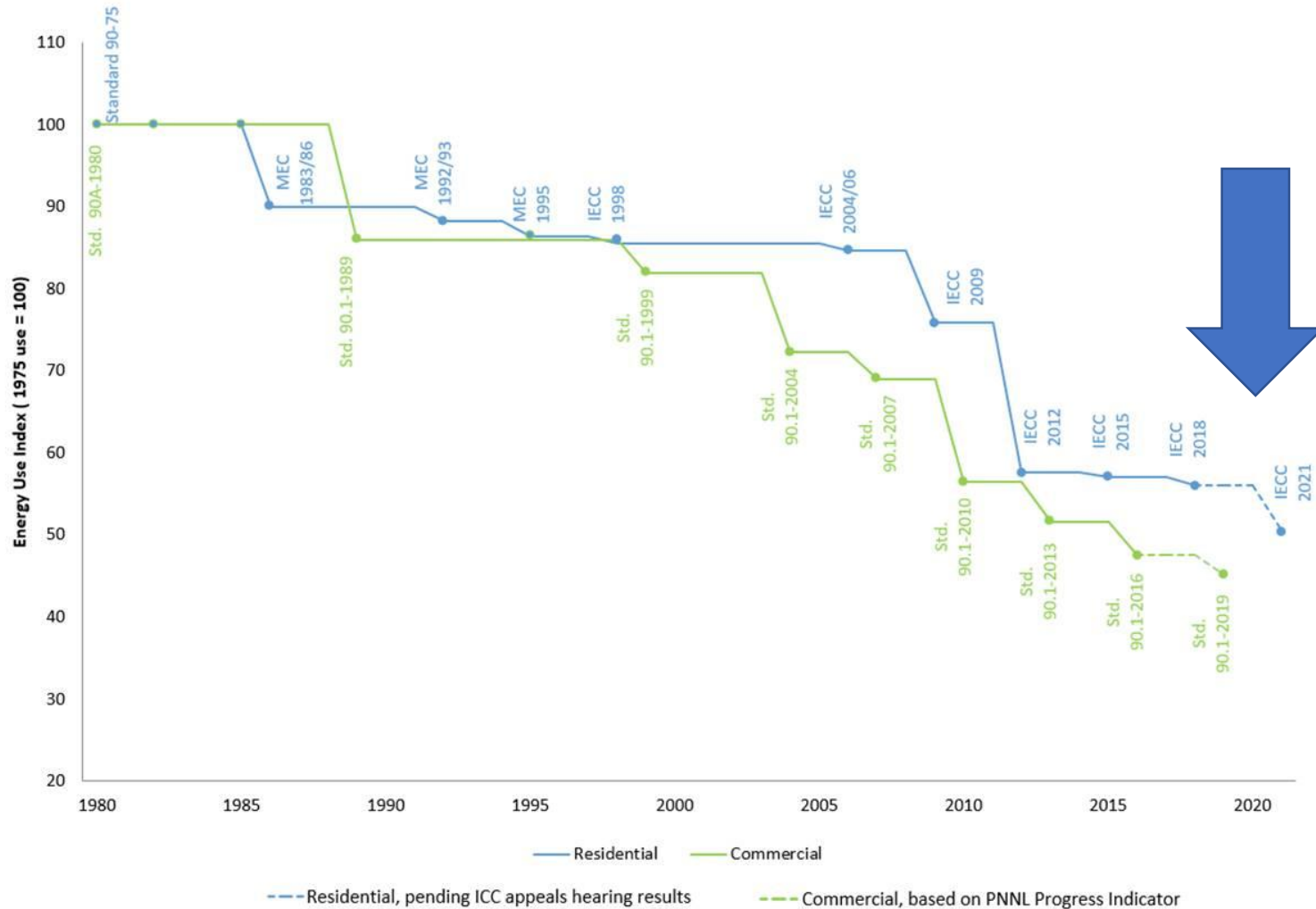
<https://e4thefuture.org/energy-efficiency-jobs-are-best-bet-for-recovery-in-2021-report-reveals/>

New and Existing Buildings as Share of Building Floor Area (Residential + Commercial)



Source: ACEEE calculations based on data in EIA AEO 2020.

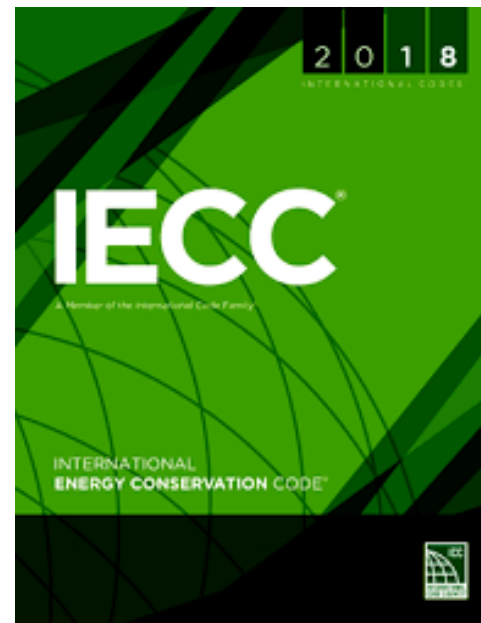
Building Energy Code Progress



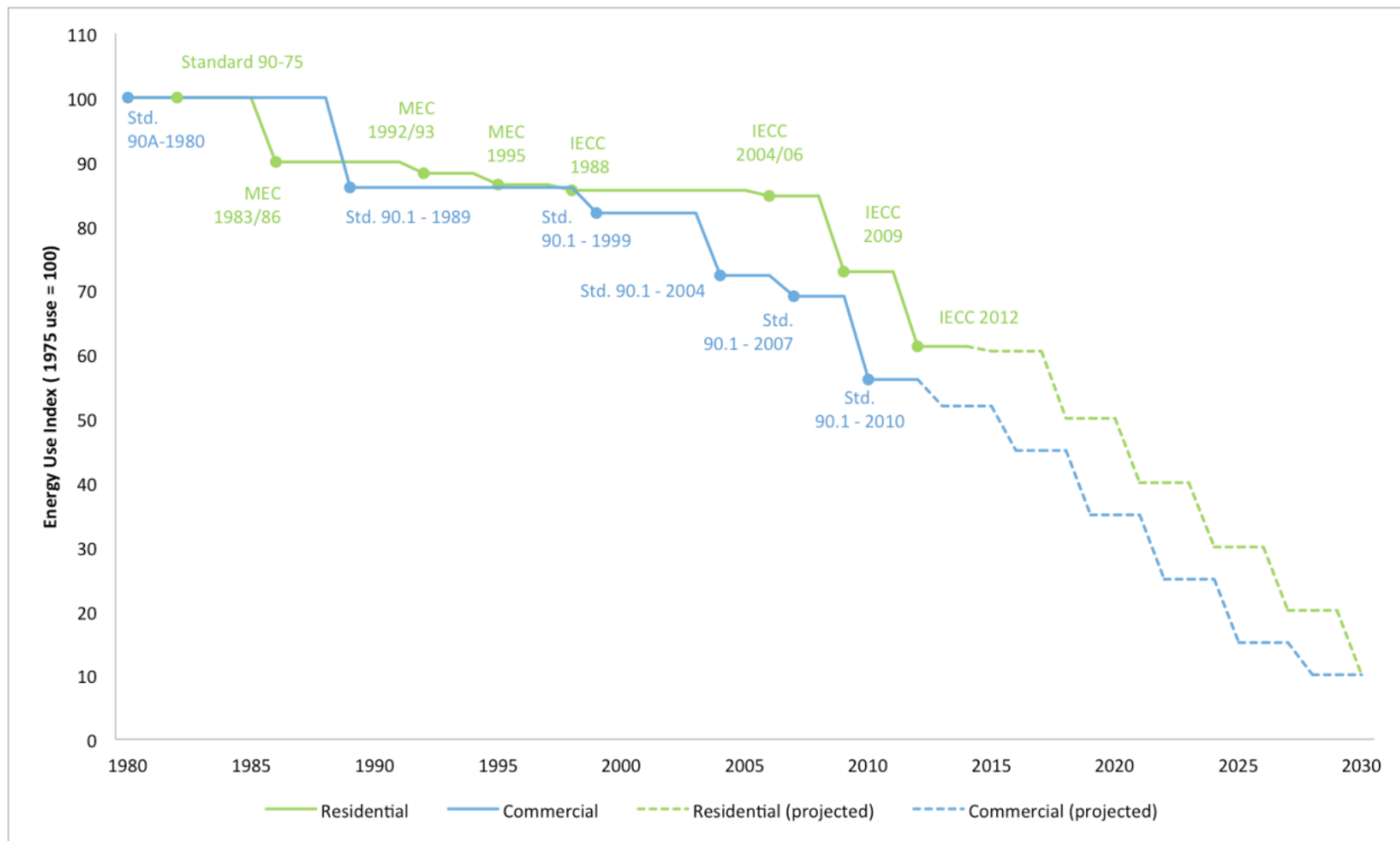
Source: Data from Pacific Northwest National Laboratory & U.S. DOE Building Codes Program, except 2021 which are ACEEE estimates

State Code Effective in 2020 or 2021 (2018 IECC or similar)

- Delaware
- Idaho
- Maine
- New Jersey
- New Mexico
- New York
- Vermont
- Minnesota (commercial only)
- Nevada (residential only, ~90% of new homes)

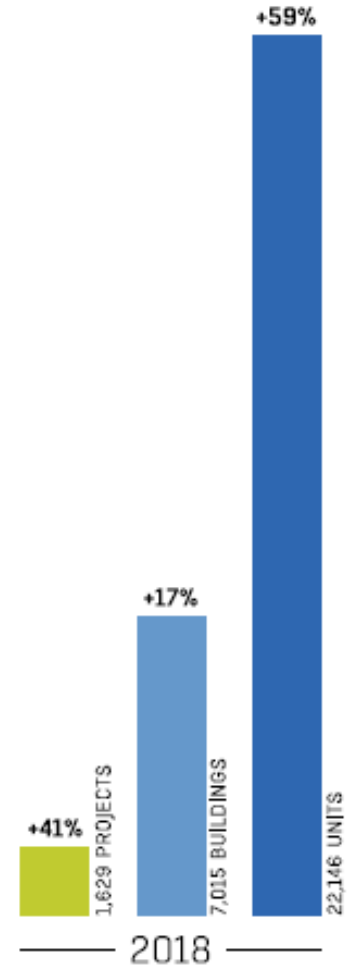
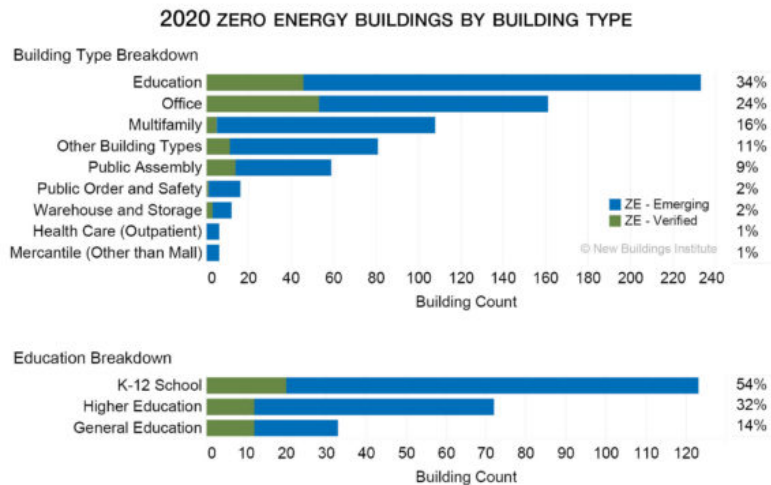
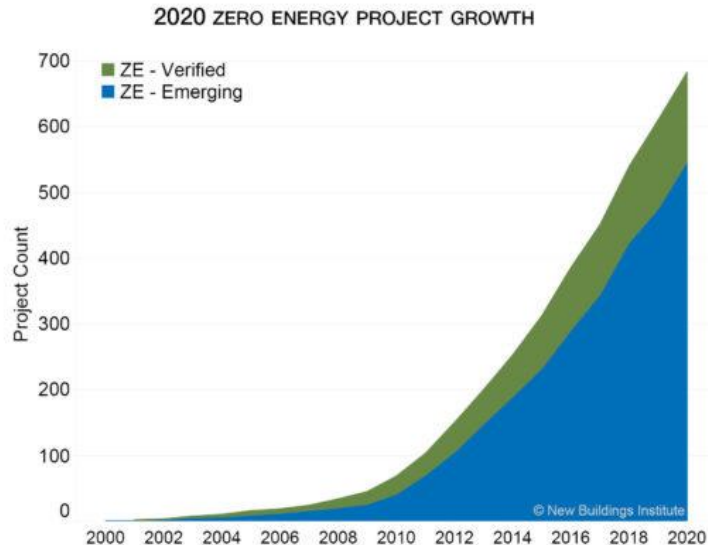


Code Goal

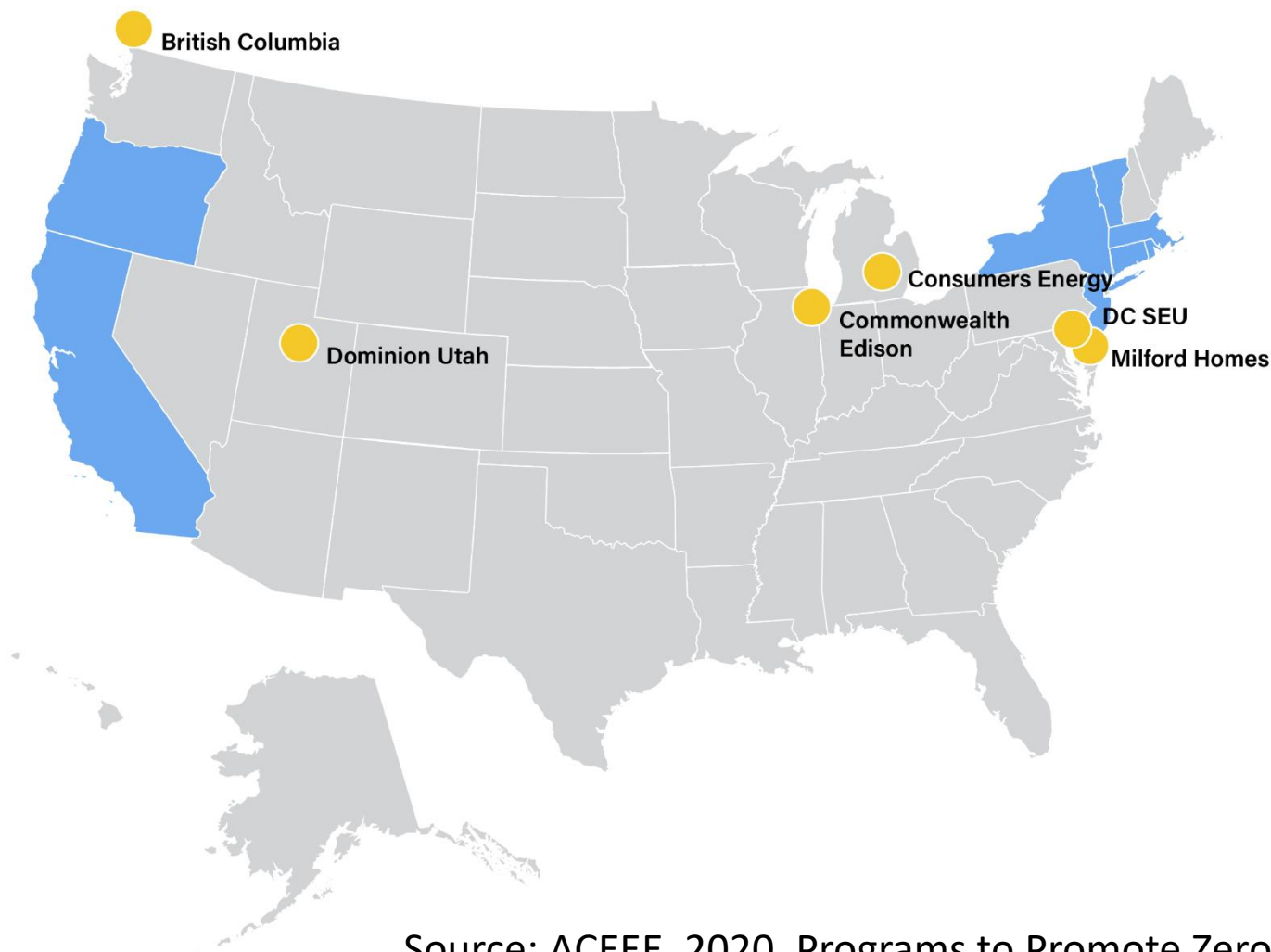


Commercial and Multifamily Buildings

Homes and Apartments (U.S. and Canada)



Zero Energy Home and Building Programs



Source: ACEEE, 2020, Programs to Promote Zero Energy Homes and Buildings



Estimated Retrofit Rates

Residential



HPwES: 87k/yr

WAP: 34k/yr

Together 0.1%/yr of homes

Other efforts double this??

Commercial

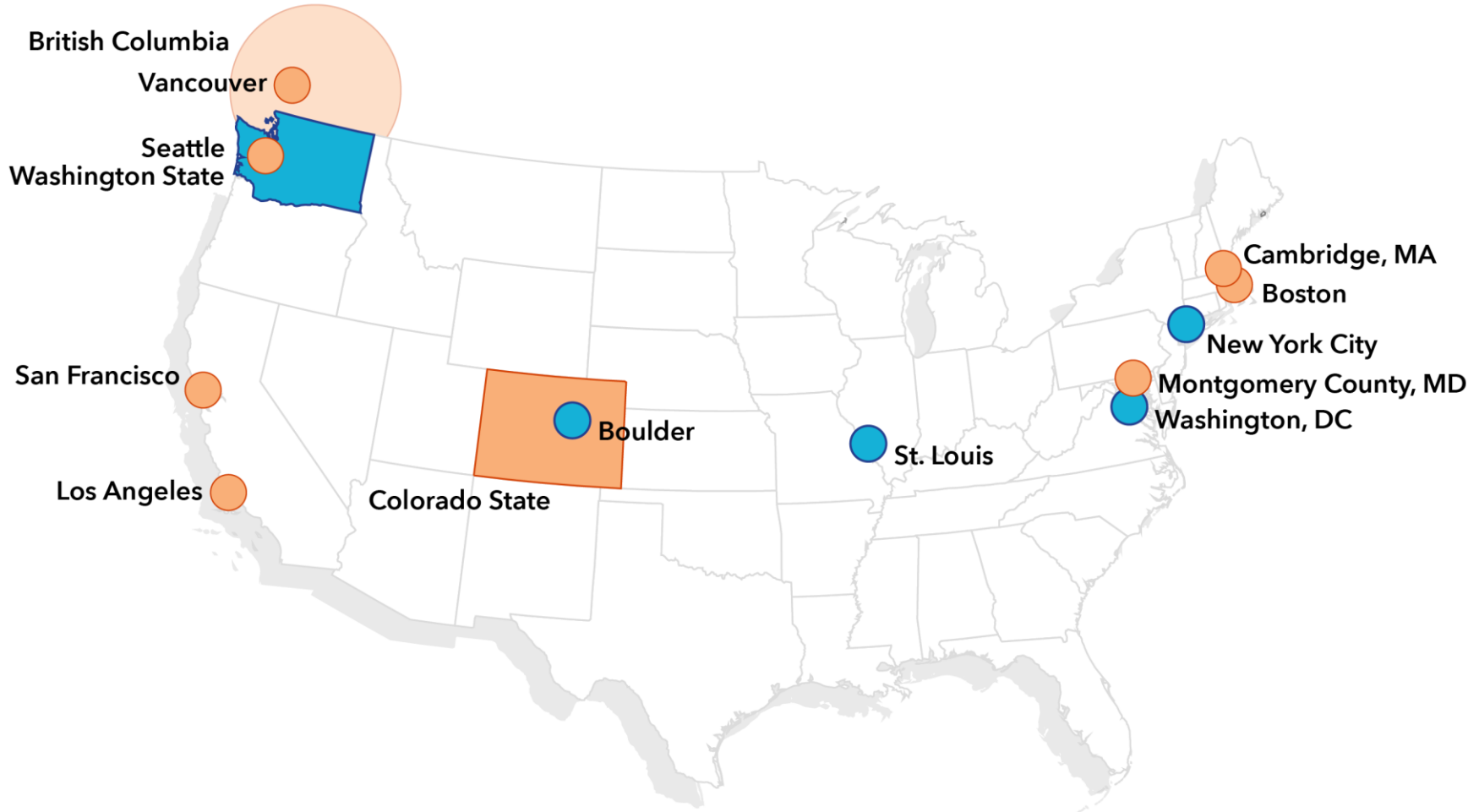


CBECS: 14% received HVAC retrofits over 18 yrs

If add lighting and other retrofits and assume no overlap, 39% over 18 yrs

This is 0.8-2.2%/yr of the existing building stock

Building Performance Standards



Home Energy Disclosure

PORTLAND HOME ENERGY SCORE

Know the score. Outsmart energy waste.

U.S. DEPARTMENT OF ENERGY

THIS HOME'S SCORE **3** OUT OF 10

THIS HOME'S ESTIMATED ENERGY COSTS

\$1,233 PER YEAR

HOME PROFILE

LOCATION: 123 Main St
Portland, OR 97201

YEAR BUILT: 1924

HEATED FLOOR AREA: 1,500 sq. ft.

NUMBER OF BEDROOMS: 3

ASSESSMENT

ASSESSMENT DATE: 12/22/2016

EXPIRATION DATE: 12/22/2021

ASSESSOR: Maria Gomez
Gomez Energy Partners

PHONE: 503-555-1211

EMAIL: maria@gomezenergy.com

CCB LICENSE #: 1234567890

HOME ENERGY SCORE

Better Buildings

Average Home

Higher energy use 1 2 **3** 4 5 6 7 8 9 10 Lower energy use

SCORE TODAY

Official Assessment | ID#1234567

The Home Energy Score is a national rating system developed by the U.S. Department of Energy. The Score reflects the energy efficiency of a home based on the home's structure and heating, cooling, and hot water systems. The average score is a 5. Learn more at HomeEnergyScore.gov.

HOW MUCH ENERGY IS THIS HOME LIKELY TO USE?

Electric: 10,000 kWh/yr.\$600

Natural Gas: 700 therms/yr.\$633

Other: _____ gal/yr.\$0

TOTAL ENERGY COSTS PER YEAR \$1,233

How much renewable energy does this home generate?

3,000 kWh/yr

THIS HOME'S CARBON FOOTPRINT:

15.5 This Home

35 tons/year WORSE

0 tons/year BEST

Estimated average carbon footprint for a similar sized home: 3.8 tons of CO₂ equivalent emissions per year.

- Actual energy use and costs may vary based on occupant behavior and other factors.
- Estimated energy costs were calculated based on current utility prices (\$0.11/kwh for electricity; \$0.80/therm for natural gas; \$2.50/gal for heating oil; \$3.50/gal for propane).
- Carbon footprint is based only on estimated building energy use.
- Carbon emissions are estimated based on utility- and fuel-specific emissions factors provided by the Oregon Department of Energy.
- This report meets Oregon's Home Energy Performance Score Standard and complies with Portland City Code Chapter 17.108.

Flip over to learn how to improve this score and use less energy!

Home Inspection Energy Report

This report's purpose is to lorem ipsum dolor sit amet, consectetur adipiscing elit. Cras quis neque pharetra, rhoncus lectus sit amet, placerat metus. Suspendisse potenti. Curabitur lacinia est in tortor bibendum auctor.

Improve your score by lorem ipsum dolor sit amet, consectetur adipiscing elit. Cras quis neque pharetra, rhoncus lectus sit amet, metus.

The figure shows a horizontal progress bar with three segments: orange (labeled 'This Home' with a score of 71), yellow (labeled 'AIR SEAL'), and green (labeled 'HEATING'). The bar starts at 0 (WORST) and ends at 100 (BEST (EFFICIENT OLDER HOME)). Above the green segment is a label 'This Home with Upgrades' with a score of 100.

Category	Score
This Home	71
AIR SEAL	-
HEATING	-
This Home with Upgrades	100

0 WORST 100 BEST (EFFICIENT OLDER HOME)

Minneapolis
City of Lakes

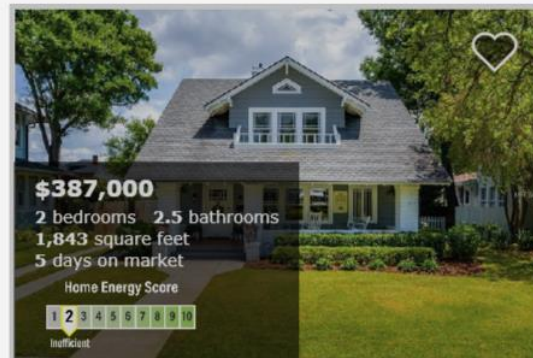
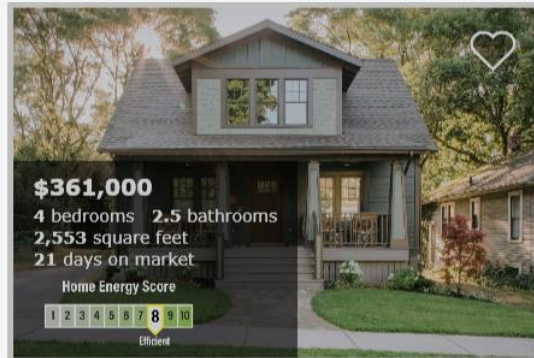
LOCATION
1234 Sample Boulevard
Minneapolis, MN 55409

Energy Score

71

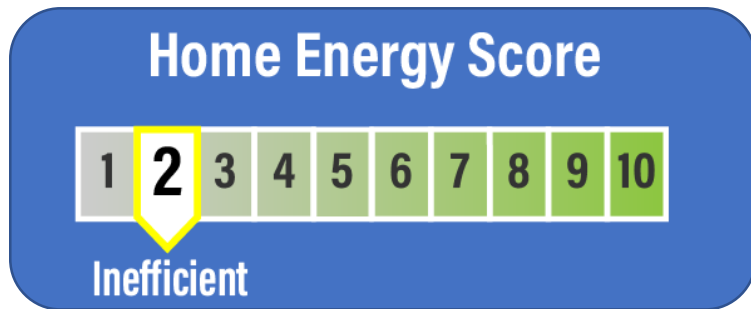
COMPLETED AT THIS HOME

Three homes for you in West Park, Ann Arbor MI



CHOICE SET:
 HES along a continuum

Click efficient listings? - YES



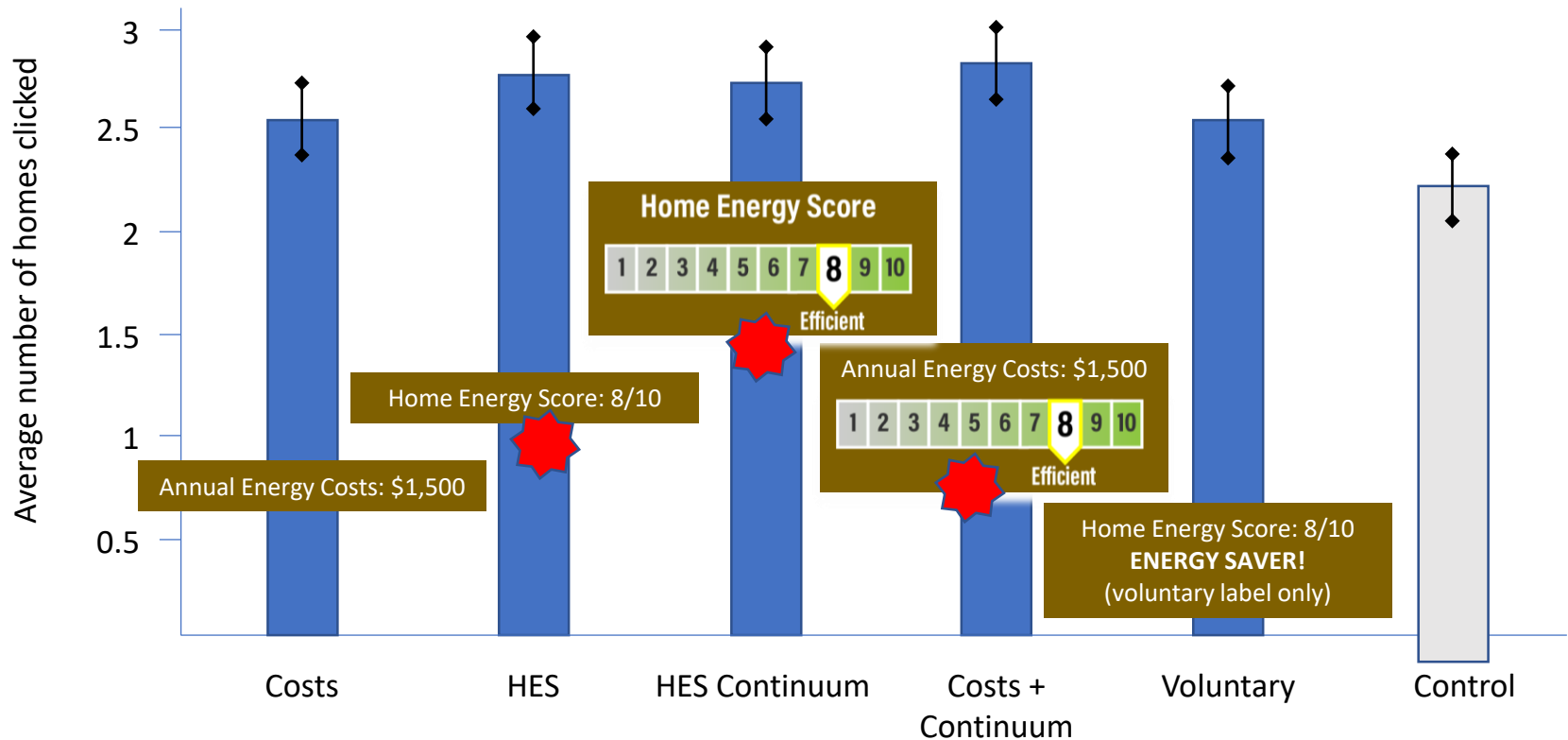
23% less often



14% more often

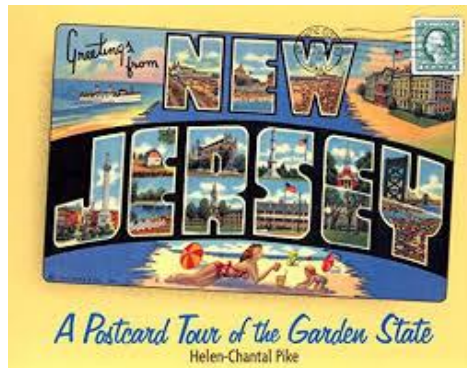


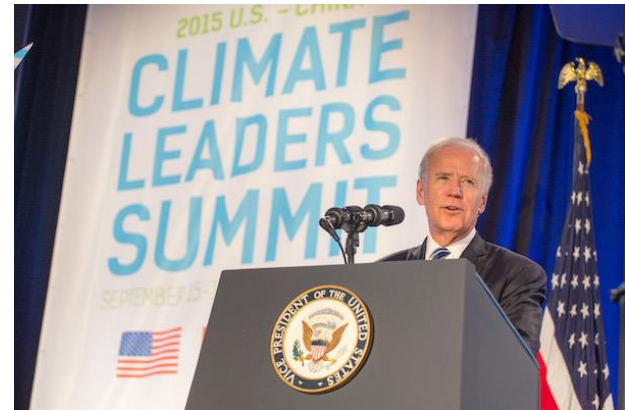
Clicking the most efficient option



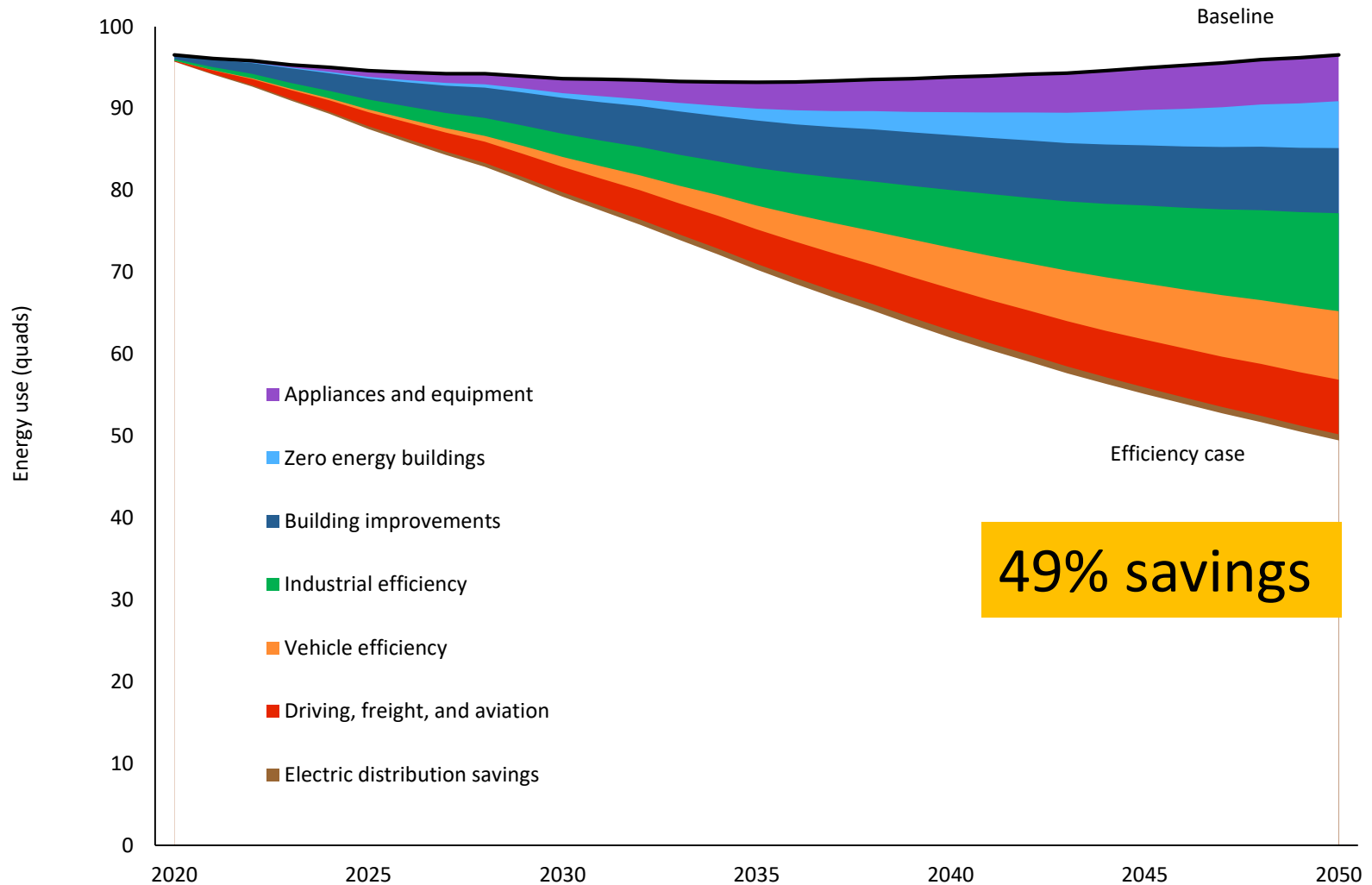
Source: ACEEE 2020, *Valuing Efficiency by Clicking on Energy Efficient Real Estate Listings*

Utility Sector Programs

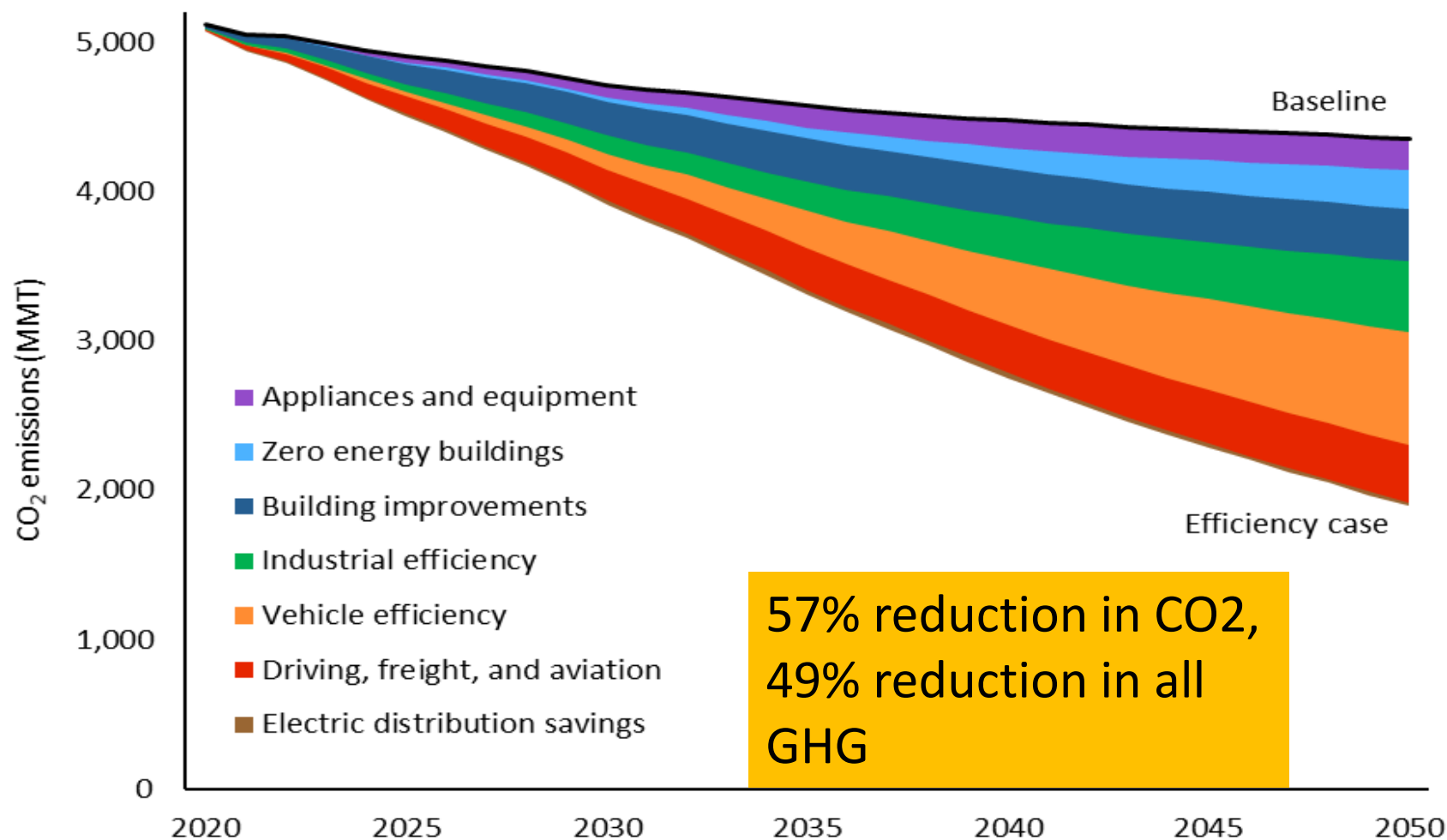




Energy Efficiency Can Reduce Energy Use and GHG Emissions in Half



Opportunity Analysis: Emissions Reductions



Federal Policy in 2021



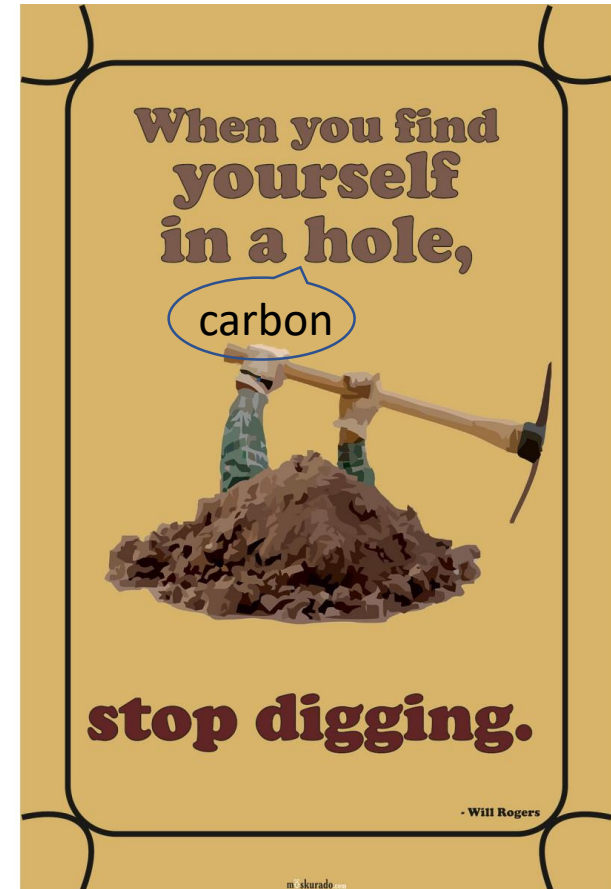
- Administrative actions
 - **CAFE**
 - **Appliance standards**
 - **Building codes – certify new codes, TA, manufactured housing, maybe federally assisted**
- COVID and budget
 - **Schools, WAP, modest other budget increases**
 - **Tax extenders and some new programs (e.g. HOMES)?**
- Regular order
 - **Transportation bill**
 - **Infrastructure bill?**
 - **Energy bill?**
 - **Industrial policies**
 - **Work on longer term climate bill, such as CES**

Potential Recovery Investments

	Federal investment (PV \$billion)	Jobs created 2020 - 2023 (thousand job-years)	Total jobs created (thousand job-years)	CO ₂ emissions avoided (MMT)	Energy cost savings (PV \$billion)
Buildings					
LI weatherization	4.0	30	14	12	1.7
LMI multifamily	6.5	70	98	54	8.9
HOPE4HOMES	4.7	42	85	58	9.6
Building incentives	20.2	235	567	340	53.3
Transportation					
EV incentives	31.0	40	219	138	18.8
Transport CO ₂ progs.	6.3	89	161	52	7.7
Industrial programs					
	1.1	43	66	186	13.5
Cross-cutting					
State energy program	2.7	27	49	32	4.5
Local block grants	2.4	27	31	19	3.4
Small business progs.	5.6	60	44	40	6.2
Total	83.5	662	1,333	906	123.3

Conclusions

- Despite COVID, some significant gains in 2020
- As recover from the recession and perhaps “Build Back Better”, hopefully 2021 will be even better



Contact Information

Steven Nadel

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Lotte Schlegel
Institute for Market Transformation

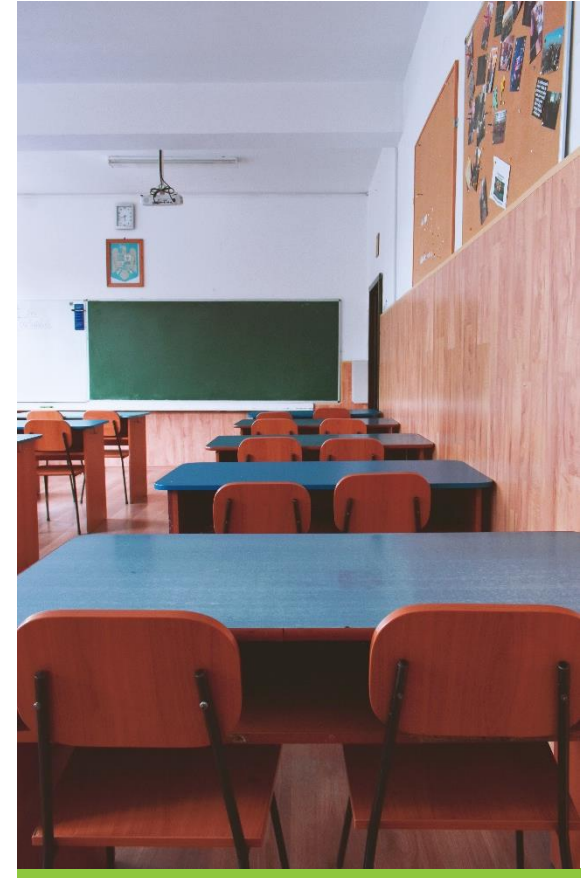
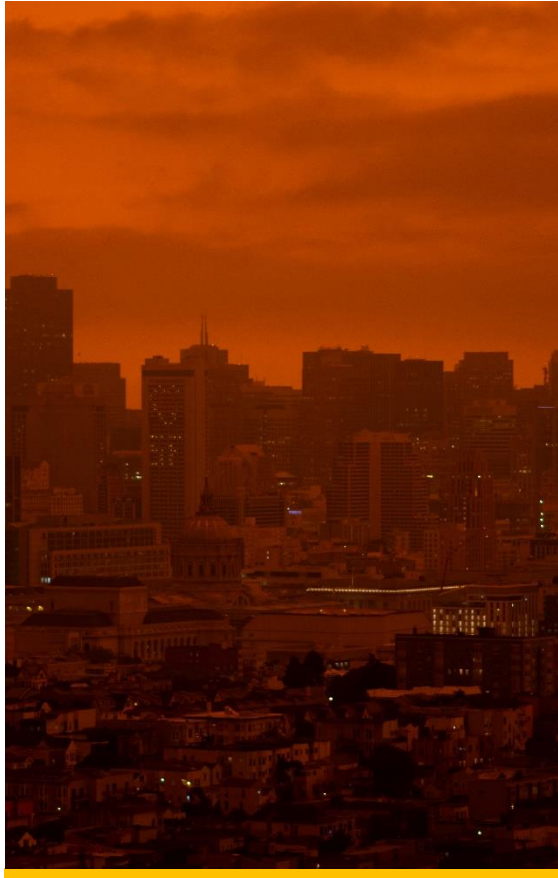
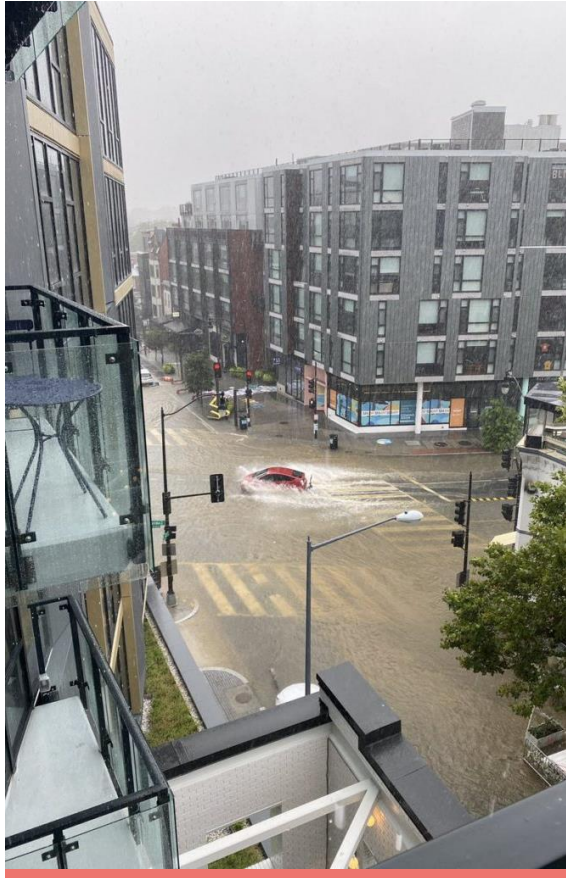
Lessons Learned in 2020: Scaling Residential Retrofits



December 10, 2020

Photo by Bruce Damonte,

The Case For Improving The Nation's Housing is Stronger Than Ever





Today's Conversation

1. Driving retrofits at scale
2. Comprehensive retrofits to achieve grid-interactive resilient buildings
3. Programs focused for paying for retrofits at scale

*Photo by Bruce Damonte,
courtesy of David Baker Architects*



*Second and Delaware, courtesy
Arnold Development Group*

About The Institute for Market Transformation (IMT)



Mission

Catalyze widespread and sustained demand for high-performing buildings.



How we work

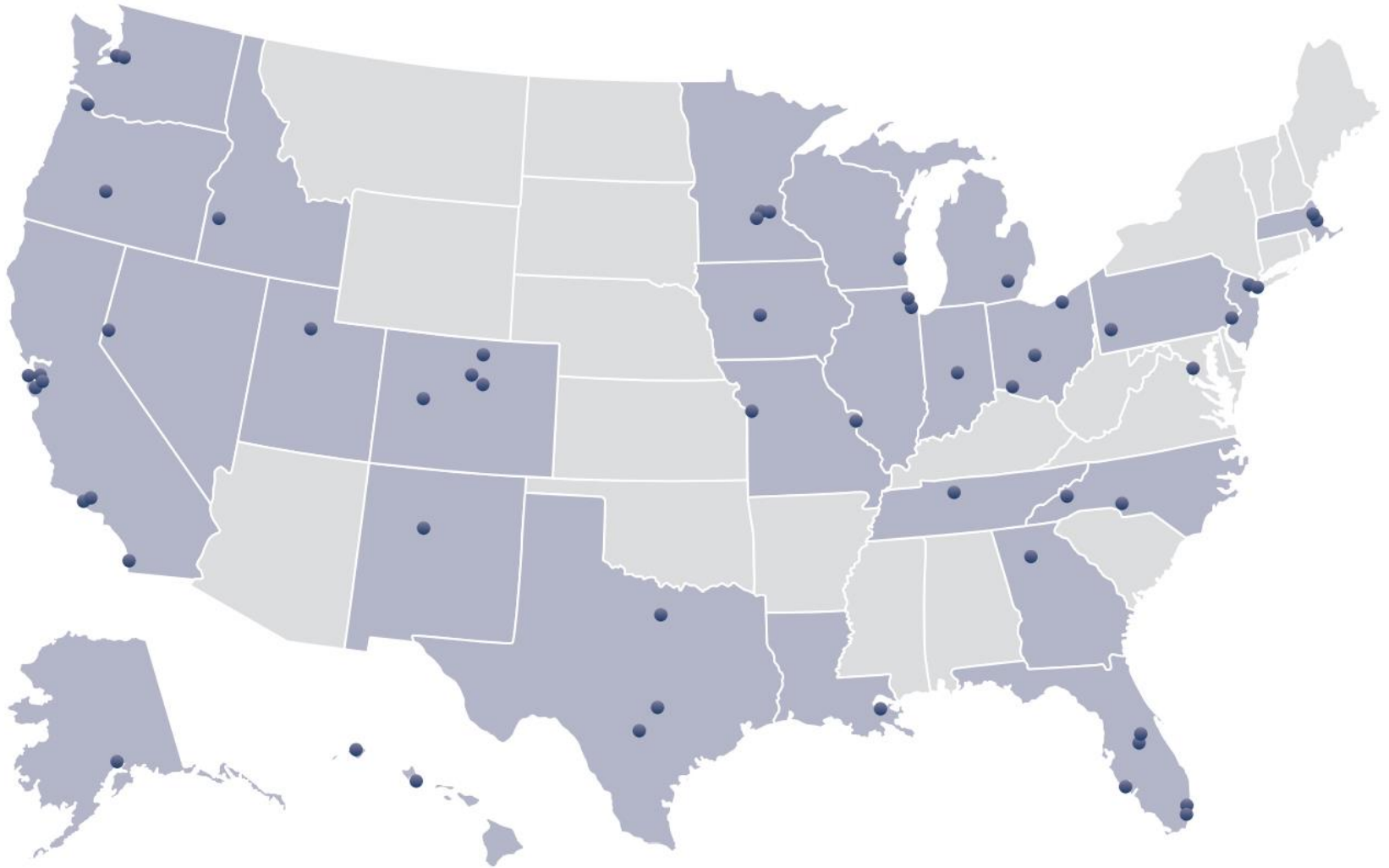
Advancing policies and business practices that enable people to build and operate healthy, high-performing buildings.

Which Best Describes You?

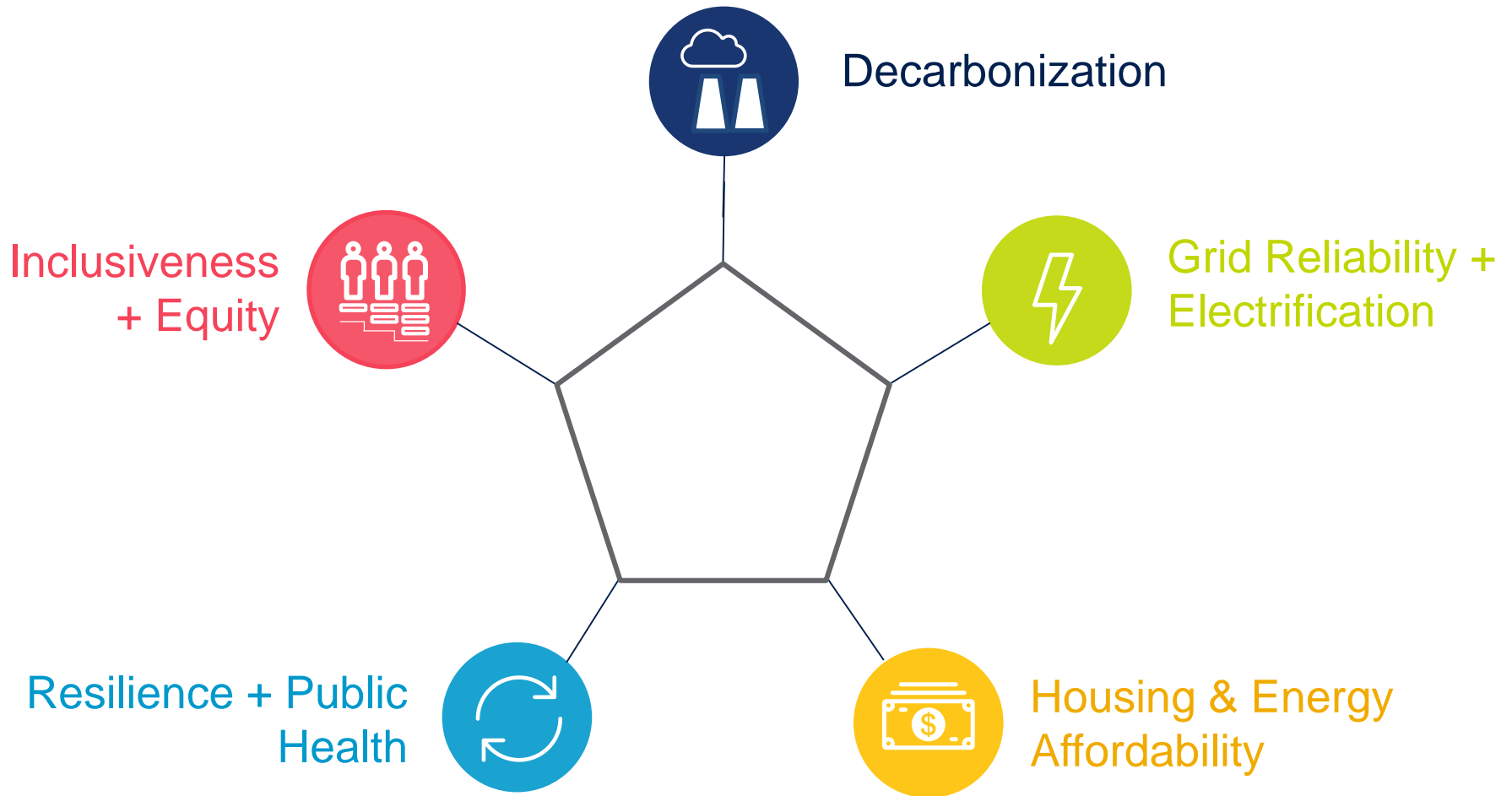
1. Work on a residential retrofit program (implementer or contractor)
2. Work for local or state government
3. Work for financial institution
4. Researcher
5. Evaluate program effectiveness
6. Other (Respond via Questions Box)



Where IMT Has Engaged In 2020



Common Community Priorities...



2020: Fundamental Change To Local Buildings Policy



Building Performance Standards are the most powerful policy tool available to drive improved building performance

U.S. City, County, and State Policies for Existing Buildings: Building Performance Standards



What Makes A BPS Different?



Requires
Improvement
Across a Wide
Range of
Buildings

Yields Deep
Retrofits at
Scale

Drives Private
Value, Creating
Investment in
Private
Buildings

Provides
Comprehensive
Approach to
Performance

Balances
Flexibility and
Immediate
Action

Sends Long-
Term Signal

Significance For Housing

- Requires comprehensive approach
- Flexibility to advance multiple community priorities
- Anti-displacement and affordable housing protections with the policy

*Photo by Bruce Damonte,
courtesy of Leddy Maytum Stacy Architects*

Program Design Options To Prioritize Housing Improvements Under BPS



Leverage finance cycle

Capital improvement.

Mortgage and re-financing.



Targeted program

Ramp up existing housing programs where comprehensive.



Compliance path

Provide technical assistance & financing program available as part of policy compliance.

Scaling Up: Examples to Learn From



Comprehensive resilience retrofits



Financing retrofits at scale

What Do You Think It Will Take to Scale Residential Retrofits?

- ☐ Require improvements at time of refinance/mortgage
- ☐ Targeted program for comprehensive building upgrades
- ☐ Retrofit policy like a building performance standard
- ☐ Something else! You haven't named it yet

A neon sign with the words "DO SOMETHING GREAT" in white, uppercase, sans-serif letters. The sign is composed of four rectangular panels separated by dark vertical dividers. The neon tubing is bright white and stands out against the dark background of the panels and the surrounding environment. The sign is mounted on a dark wall or structure.

DO SOMETHING GREAT

What can WE do?



Contact

**Lotte Schlegel, Executive
Director**

Institute for Market
Transformation

lotte@imt.org

New Virtual Sessions from Solar Decathlon on Innovative Homes and Energy Careers

The Solar Decathlon announced a new webinar series starting in September that will include virtual tours of innovatively designed homes and address a variety of topics from the rise in zero energy homes to clean energy careers.



U.S. DEPARTMENT OF ENERGY

SOLAR DECATHLON

Upcoming DOE Solar Decathlon Virtual Sessions

Register for Upcoming Sessions and Watch Prior Sessions at solardecathlon.gov/virtual_sessions.html

- **Solar Student Leaders of Tomorrow Showcase**
Wednesday, December 16, 2020, 6–7 p.m. E.T.
- **Resilient Home 411: Strategies to Weather and Recover from Natural Disasters**
Wednesday, January 20, 2021, 1–2 p.m. E.T.
- **Zero Energy Ready Homes: New and Growing Fast**
Wednesday, February 17, 2021, 1–2 p.m. E.T.
- **The Future of Solar: A Tour of Cutting-Edge Solar Research with the U.S. Department of Energy**
Wednesday, March 17, 2021, 1–2 p.m. E.T.
- **Solar Decathlon Build Challenge Team House Tour**
Friday, April 16, 2021, 1–2 p.m. E.T.
- **Winning Solar Home - The DOE Solar Decathlon Build Challenge Winners**
Wednesday, May 19, 2021, 1-2 p.m. E.T.



STEM RISING

U.S. DEPARTMENT OF ENERGY
[ENERGY.GOV/STEMRISING](https://energy.gov/stemrising)

Explore the Residential Program Solution Center

Resources to help improve your program and reach energy efficiency targets:

- [Handbooks](#) - explain *why* and *how* to implement specific stages of a program.
- [Quick Answers](#) - provide answers and resources for common questions.
- [Proven Practices](#) posts - include lessons learned, examples, and helpful tips from successful programs.
- [Technology Solutions](#) **NEW!** - present resources on advanced technologies, **HVAC & Heat Pump Water Heaters**, including installation guidance, marketing strategies, & potential savings.



<https://rpssc.energy.gov>

Thank You!

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[Office of Energy Efficiency and Renewable Energy Facebook](#)

Please send any follow-up questions
or future call topic ideas to:
bbresidentialnetwork@ee.doe.gov